

Gustavo Francisco Vásconez Espinosa

Gustavo Francisco Vásconez Espinosa, Ecuadorian, Industry Engineering with more than 40 years of experience in Banking as well as financial Consultant.

Experience:

2014/Present

Banco de la Producción S.A Produbanco
Director and Member of the Board of Directors

2012

Director Banco Promerica S.A.
Member of the Board of Directors of Banco Promerica S.A.

2003/ 2007

International Consultant

2009

Ralffeisen Latina S. De R.L De Cv.
General Manager of "Consultora de DGRV" in Mexico, Raiffeisen Latina.

2007

German Confederation of Cooperatives - Dgrv.
Dgry Project Director - Bansefi,

2004

Banco De Los Andes.
Consultant

2001

Cooperativa De Ahorro Y Crédito Progreso Ltda.
General Manager.

2000

Proinco- Compañía Financiera.
Financial Vicepresident

1999

Banco Del Estado
Credit Vicepresident

1998

Universidad De Las Americas
Main Professor

1997

Banco Continental.
Executive Manager of Banking Business,

1995

Banco De Crédito
Regional Credit Manager, Main Branch in Quito.

1994

Banco De Los Andes
National Vice President of the Personal Banking.

1991

S.L Hertob C.A. – Soprodeal
General Manager for Dairy Processing Company Miraflores and President of the cookies SOPRODEAL Company.

1987

Citibank
Vicepresident, National Manager of the Personal Banking.
Vicepresident, National Manager of Financial Control and Treasury.

1984

Bank Of America
Assistant Credit Manager.

1981

Cofiec
Assistant Credit Manager

1978

Escuela Politécnica Nacional
Lab Assistant at the Technological Research Institute

Education:

- o 2011, Complutense University of Madrid- Isead Madrid, Spain- Financial Management Master´s degree.
- o 2009, Harvard Business School Publishing, Management Diploma México D.F., México
- o 2006, Alivieda University Boise, Idaho, USA. Business Administration Master´s degree, Diploma in Finance.
- o 2001, Escuela Politécnica Nacional, Quito, Ecuador. Graduated and Master in Industrial Engineering

- o 1986, Bank of America, San Francisco, USA, Word Bankers Development Program I and II
- o 1979, Escuela Politécnica Nacional, Quito, Ecuador. School of Chemical Engineering. Title Chemical Engineer.

Courses and Seminars:

German Confederation of Cooperatives - Dgry:

- o 2006, Strategic and Financial Planning Seminar, Quito, Ecuador
- o 2006, Applied Strategic Consultancy Seminar Quito, Ecuador
- o 2005, International Seminar for Consultants II, Otavalo, Ecuador
- o 2004, International Seminar for Consultants I, Quito, Ecuador
- o 2004, Center for Monetary Studies Basel II and its implications for Credit Unions in Latin America, México DF, México
- o 2003, International Seminar on Mergers and Acquisitions among Credit Unions. Santa Cruz, Bolivia
- o 2003, International Symposium, Quito, Ecuador

INCAE:

- o 2002, Management with Leadership. San José Costa Rica
- o 1997, Top level Finance Guayaquil, Ecuador
- o 1984, Management Banking Portfolio and Banking Risk Seminar. Quito, Ecuador

Covey Leadership Center:

- o 1998, Principle Centered Leadership
- o 1997, Facilitator Certificate For "The Seven Habits of Highly Effective People"
- o 1995, Elianzen Group
- o 1991, CEFÉ: Strategic Marketing
- o 1990, Lovaina University. Strategic Management of a Sales Force

Citybank:

- o 1989, Competitive Strategy. Baltimore, USA
- o 1989, Managing People. Viña Del Mar. Chile
- o 1988, Treasury St. Louis, USA
- o 1988, Financial Controller's Conference, Río, Brasil
- o 1987, Consumer Credit. Palpa, Colombia
- o 1983, Credit Analysis and Decision Course. Ibarra, Ecuador

A.I.D:

- o 1986, International Conference on Privatization. Washington. DC.

Bank of America:

- o 1985, Management skills. Quito, Ecuador
- o 1985, Writing of Credit Memorandums, Oct. Workshop. Miami, USA
- o 1985, Financial Statement Analysis I And II Bs. Aires Argentina

Security Pacific Bank:

- o 1983, Seminar on Documental Credit Operations Quito, Ecuador
- o 1981, Letters of Credit Seminar, Quito, Ecuador