

CALIFICACIÓN DE ACTIVOS DE RIESGO
(En USD dólares)
BANCO DE LA PRODUCCIÓN S.A. - PRODUBANCO

CARTERA DE CRÉDITOS Y CONTINGENTES

MES: DICIEMBRE 31 2016

| CRÉDITOS COMERCIAL PRIORITARIO | | TOTAL | CREDITOS CUBIERTOS CON GARANTÍAS AUTOLIQUIDABLES | SALDO SUJETO A CALIFICACIÓN | % PARTICIP. | % DE PROVISIÓN | PROVISIONES REQUERIDAS | PROVISIONES CONSTIUIDAS | DIFERENCIA ENTRE REQUERIDAS Y CONSTITUIDAS | PROVISIONES MITIGADAS POR GARANTIAS HIPOTECARIAS | PROVISIONES EXCES. O (DEF) |
|--------------------------------|----------------------------|----------------------|--|-----------------------------|----------------|----------------|------------------------|-------------------------|--|--|----------------------------|
| A1 | RIESGO NORMAL | 271,064,469 | 17,179,841 | 253,884,629 | 19.07% | 0.85% | 3,619,262 | 2,291,079 | 1,328,182 | 1,328,182 | |
| A2 | | 724,242,484 | 12,449,454 | 711,793,030 | 50.94% | 1.54% | 19,531,096 | 11,132,440 | 8,398,655 | 8,398,655 | |
| A3 | | 194,755,756 | 997,813 | 193,757,943 | 13.70% | 2.75% | 7,133,802 | 5,347,393 | 1,786,409 | 1,786,409 | |
| B1 | RIESGO POTENCIAL | 28,478,593 | 642,210 | 27,836,383 | 2.00% | 4.87% | 2,240,875 | 1,387,053 | 853,822 | 853,822 | |
| B2 | | 14,486,144 | | 14,486,144 | 1.02% | 8.18% | 2,036,131 | 1,184,587 | 851,544 | 851,544 | |
| C1 | DEFICIENTE | 831,269 | | 831,269 | 0.06% | 17.57% | 147,106 | 146,044 | 1,062 | 1,062 | |
| C2 | | 2,531,203 | | 2,531,203 | 0.18% | 34.61% | 876,120 | 876,120 | | | |
| D | DUDOSO RECAUDO | 13,401,283 | | 13,401,283 | 0.94% | 58.63% | 7,856,975 | 7,856,975 | | | |
| E | PERDIDA | 8,884,265 | | 8,884,265 | 0.62% | 100.00% | 8,884,265 | 8,884,265 | | | |
| AL | GTIAS AUTOLIQUIDABLES 100% | 162,987,775 | 162,987,775 | | 11.46% | | | | | | |
| TOTAL | | 1,421,663,239 | 194,257,092 | 1,227,406,147 | 100.00% | 2.75% | 52,325,631 | 39,105,956 | 13,219,676 | 13,219,676 | |

| CRÉDITOS COMERCIAL ORDINARIO | | TOTAL | CREDITOS CUBIERTOS CON GARANTÍAS AUTOLIQUIDABLES | SALDO SUJETO A CALIFICACIÓN | % PARTICIP. | % DE PROVISIÓN | PROVISIONES REQUERIDAS | PROVISIONES CONSTIUIDAS | DIFERENCIA ENTRE REQUERIDAS Y CONSTITUIDAS | PROVISIONES MITIGADAS POR GARANTIAS HIPOTECARIAS | PROVISIONES EXCES. O (DEF) |
|------------------------------|----------------------------|-------------------|--|-----------------------------|----------------|----------------|------------------------|-------------------------|--|--|----------------------------|
| A1 | RIESGO NORMAL | 27,775,013 | 2,502,027 | 25,272,986 | 30.71% | 0.82% | 448,127 | 227,855 | 220,272 | 220,272 | |
| A2 | | 48,720,075 | 500,000 | 48,220,075 | 53.88% | 1.60% | 1,135,547 | 780,525 | 355,022 | 355,022 | |
| A3 | | 13,933,220 | | 13,933,220 | 15.41% | 2.36% | 338,898 | 328,624 | 10,274 | 10,274 | |
| B1 | RIESGO POTENCIAL | | | | | | | | | | |
| B2 | | | | | | | | | | | |
| C1 | DEFICIENTE | | | | | | | | | | |
| C2 | | | | | | | | | | | |
| D | DUDOSO RECAUDO | | | | | | | | | | |
| E | PERDIDA | | | | | | | | | | |
| AL | GTIAS AUTOLIQUIDABLES 100% | | | | | | | | | | |
| TOTAL | | 90,428,309 | 3,002,027 | 87,426,282 | 100.00% | 1.48% | 1,922,572 | 1,337,005 | 585,567 | 585,567 | |

| PRODUCTIVO | | TOTAL | CREDITOS CUBIERTOS CON GARANTÍAS AUTOLIQUIDABLES | SALDO SUJETO A CALIFICACIÓN | % PARTICIP. | % DE PROVISIÓN | PROVISIONES REQUERIDAS | PROVISIONES CONSTIUIDAS | DIFERENCIA ENTRE REQUERIDAS Y CONSTITUIDAS | PROVISIONES MITIGADAS POR GARANTIAS HIPOTECARIAS | PROVISIONES EXCES. O (DEF) |
|------------|------------------|-------------|--|-----------------------------|-------------|----------------|------------------------|-------------------------|--|--|----------------------------|
| A1 | RIESGO NORMAL | 16,068,066 | 130,648 | 15,937,418 | 11.51% | 0.82% | 217,974 | 131,089 | 86,885 | 86,885 | |
| A2 | | 116,559,422 | | 116,559,422 | 83.49% | 1.48% | 3,202,543 | 1,729,257 | 1,473,287 | 1,473,287 | |
| A3 | | 5,940,948 | | 5,940,948 | 4.26% | 2.96% | 186,689 | 175,925 | 10,765 | 10,765 | |
| B1 | RIESGO POTENCIAL | | | | | | | | | | |
| B2 | | 221,092 | | 221,092 | 0.16% | 9.76% | 43,166 | 21,583 | 21,583 | 21,583 | |

| | | | | | | | | | | |
|----|----------------------------|-------------|---------|-------------|---------|--------|-----------|-----------|-----------|-----------|
| C1 | DEFICIENTE | 10,039 | | 10,039 | 0.01% | 14.13% | 1,419 | 1,419 | | |
| C2 | | | | | | | | | | |
| D | DUDOSO RECAUDO | | | | | | | | | |
| E | PERDIDA | | | | | | | | | |
| AL | GTIAS AUTOLIQUIDABLES 100% | 802,579 | 802,579 | | 0.57% | | | | | |
| | TOTAL | 139,602,146 | 933,227 | 138,668,919 | 100.00% | 1.48% | 3,651,791 | 2,059,272 | 1,592,519 | 1,592,519 |

| CRÉDITOS DE CONSUMO ORDINARIO | | TOTAL | GARANTÍAS AUTOLIQ. | SALDO SUJETO A CALIFICACIÓN | % PARTICIP. | % DE PROVISIÓN | PROVISIONES REQUERIDAS | PROVISIONES CONSTIUIDAS | PROVISIONES EXCES. O (DEF) |
|-------------------------------|---------------|------------|--------------------|-----------------------------|-------------|----------------|------------------------|-------------------------|----------------------------|
| A1 | RIESGO NORMAL | 36,797,616 | 3,000 | 36,794,616 | 93.49% | 0.99% | 364,267 | 364,267 | |
| A2 | | 397,878 | | 397,878 | 1.01% | 1.99% | 7,918 | 7,918 | |
| A3 | | 1,181,734 | | 1,181,734 | 3.00% | 2.99% | 35,334 | 35,334 | |

| | | | | | | | | | |
|----|----------------------------|------------|--------|------------|---------|---------|---------|---------|--|
| B1 | RIESGO POTENCIAL | 431,398 | | 431,398 | 1.10% | 5.99% | 25,841 | 25,841 | |
| B2 | | 122,628 | | 122,628 | 0.31% | 9.99% | 12,251 | 12,251 | |
| C1 | DEFICIENTE | 136,758 | | 136,758 | 0.35% | 19.99% | 27,338 | 27,338 | |
| C2 | | 117,076 | | 117,076 | 0.30% | 39.99% | 46,819 | 46,819 | |
| D | DUDOSO RECAUDO | 22,969 | | 22,969 | 0.06% | 60.00% | 13,782 | 13,782 | |
| E | PERDIDA | 138,694 | | 138,694 | 0.35% | 100.00% | 138,694 | 138,694 | |
| AL | GTIAS AUTOLIQUIDABLES 100% | 13,848 | 13,848 | | 0.04% | | | | |
| | TOTAL | 39,360,598 | 16,848 | 39,343,750 | 100.00% | 1.71% | 672,241 | 672,241 | |

| CRÉDITOS DE CONSUMO PRIORITARIO | | TOTAL | GARANTÍAS AUTOLIQ. | SALDO SUJETO A CALIFICACIÓN | % PARTICIP. | % DE PROVISIÓN | PROVISIONES REQUERIDAS | PROVISIONES CONSTIUIDAS | PROVISIONES EXCES. O (DEF) |
|---------------------------------|----------------------------|-------------|--------------------|-----------------------------|-------------|----------------|------------------------|-------------------------|----------------------------|
| A1 | RIESGO NORMAL | 381,452,804 | 495,010 | 380,957,795 | 84.99% | 0.99% | 3,771,483 | 3,771,483 | |
| A2 | | 5,643,891 | | 5,643,891 | 1.26% | 1.99% | 112,314 | 112,314 | |
| A3 | | 14,629,742 | 52,853 | 14,576,890 | 3.26% | 2.98% | 435,849 | 435,849 | |
| B1 | RIESGO POTENCIAL | 6,998,341 | 11,832 | 6,986,508 | 1.56% | 5.98% | 418,350 | 418,350 | |
| B2 | | 4,793,542 | 524 | 4,793,018 | 1.07% | 9.99% | 478,822 | 478,822 | |
| C1 | DEFICIENTE | 4,089,867 | | 4,089,867 | 0.91% | 19.99% | 817,564 | 817,564 | |
| C2 | | 4,590,453 | | 4,590,453 | 1.02% | 39.99% | 1,835,722 | 1,835,722 | |
| D | DUDOSO RECAUDO | 4,252,277 | | 4,252,277 | 0.95% | 59.92% | 2,547,982 | 2,547,982 | |
| E | PERDIDA | 8,425,080 | | 8,425,080 | 1.88% | 100.00% | 8,425,080 | 8,425,080 | |
| AL | GTIAS AUTOLIQUIDABLES 100% | 13,946,494 | 13,946,494 | | 3.11% | | | | |
| | TOTAL | 448,822,491 | 14,506,712 | 434,315,779 | 100.00% | 4.20% | 18,843,166 | 18,843,166 | |

| CRÉDITO INMOBILIARIO | | TOTAL | GARANTÍAS AUTOLIQ. | SALDO SUJETO A CALIFICACIÓN | % PARTICIP. | % DE PROVISIÓN | PROVISIONES REQUERIDAS | PROVISIONES CONSTIUIDAS | PROVISIONES EXCES. O (DEF) |
|----------------------|----------------------------|--------------------|--------------------|-----------------------------|----------------|----------------|------------------------|-------------------------|----------------------------|
| A1 | RIESGO NORMAL | 197,990,502 | 54,086 | 197,936,417 | 80.97% | 0.99% | 1,959,571 | 1,959,571 | |
| A2 | | 19,620,562 | | 19,620,562 | 8.02% | 1.99% | 390,449 | 390,449 | |
| A3 | | 15,269,600 | | 15,269,600 | 6.24% | 2.99% | 456,561 | 456,561 | |
| B1 | RIESGO POTENCIAL | 3,517,908 | | 3,517,908 | 1.44% | 5.99% | 210,723 | 210,723 | |
| B2 | | 2,009,521 | | 2,009,521 | 0.82% | 9.99% | 200,751 | 200,751 | |
| C1 | DEFICIENTE | 275,067 | | 275,067 | 0.11% | 19.99% | 54,986 | 54,986 | |
| C2 | | 787,505 | | 787,505 | 0.32% | 39.99% | 314,923 | 314,923 | |
| D | DUDOSO RECAUDO | 2,269,049 | | 2,269,049 | 0.93% | 56.07% | 1,272,212 | 1,272,212 | |
| E | PERDIDA | 2,759,373 | | 2,759,373 | 1.13% | 100.00% | 2,759,373 | 2,759,373 | |
| AL | GTIAS AUTOLIQUIDABLES 100% | 28,973 | 28,973 | | 0.01% | | | | |
| TOTAL | | 244,528,060 | 83,059 | 244,445,001 | 100.00% | 3.12% | 7,619,549 | 7,619,549 | |

| MICROCREDITOS | | TOTAL | GARANTÍAS AUTOLIQ. | SALDO SUJETO A CALIFICACIÓN | % PARTICIP. | % DE PROVISIÓN | PROVISIONES REQUERIDAS | PROVISIONES CONSTIUIDAS | PROVISIONES EXCES. O (DEF) |
|---------------|----------------------------|------------------|--------------------|-----------------------------|----------------|----------------|------------------------|-------------------------|----------------------------|
| A1 | RIESGO NORMAL | 7,363,897 | 2,655 | 7,361,242 | 84.70% | 0.99% | 72,877 | 72,877 | |
| A2 | | 226,497 | | 226,497 | 2.61% | 1.99% | 4,507 | 4,507 | |
| A3 | | 185,294 | | 185,294 | 2.13% | 2.99% | 5,540 | 5,540 | |
| B1 | RIESGO POTENCIAL | 237,112 | | 237,112 | 2.73% | 5.99% | 14,203 | 14,203 | |
| B2 | | 80,937 | | 80,937 | 0.93% | 9.99% | 8,086 | 8,086 | |
| C1 | DEFICIENTE | 96,502 | | 96,502 | 1.11% | 19.99% | 19,291 | 19,291 | |
| C2 | | 86,996 | | 86,996 | 1.00% | 39.99% | 34,790 | 34,790 | |
| D | DUDOSO RECAUDO | 114,012 | | 114,012 | 1.31% | 60.00% | 68,407 | 68,407 | |
| E | PERDIDA | 170,041 | | 170,041 | 1.96% | 100.00% | 170,041 | 170,041 | |
| AL | GTIAS AUTOLIQUIDABLES 100% | 133,276 | 133,276 | | 1.53% | | | | |
| TOTAL | | 8,694,565 | 135,931 | 8,558,634 | 100.00% | 4.57% | 397,742 | 397,742 | |

| | | | | | | | | | |
|----------------------|--|----------------------|--------------------|----------------------|----------------|----------|-------------------|-------------------|--|
| TOTAL GENERAL | | 2,393,099,408 | 212,934,896 | 2,180,164,512 | 100.00% | 0 | 85,432,692 | 70,034,931 | |
|----------------------|--|----------------------|--------------------|----------------------|----------------|----------|-------------------|-------------------|--|

CALIFICACIÓN de ACTIVOS de RIESGO
(En USD dólares)
BANCO de LA PRODUCCIÓN S.A. - PRODUBANCO

MES: DICIEMBRE 31 2016

| CODIGO | INVERSIONES | VALOR NOMINAL | VALOR MERCADO | PROVISIONES ESPECIFICAS | PROVISIONES ADICIONALES |
|--------------|---|--------------------|--------------------|-------------------------|-------------------------|
| 1301 | A VALOR RAZONABLE CON CAMBIOS EN RESULTADOS DE ENTIDADES DEL SECTOR PRIVADO | | | | |
| 1302 | A VALOR RAZONABLE CON CAMBIOS EN RESULTADOS DEL ESTADO O DE ENTIDADES DEL | 10,070,308.87 | 10,034,325.53 | | |
| 1303 | DISP. PARA VENTA DEL SECTOR PRIVADO | 318,937,461 | 318,838,691 | 18,013 | |
| 1304 | DISP. VENTA ESTADO O ENT. SECTOR PUBLICO | 129,568,000 | 130,057,152 | 0 | |
| TOTAL | | 458,575,770 | 458,930,168 | 18,013 | 0 |

| CODIGO | INVERSIONES | VALOR NOMINAL | VALOR MERCADO | PROVISIONES ESPECIFICAS | PROVISIONES ADICIONALES |
|--------------|--|--------------------|--------------------|-------------------------|-------------------------|
| 1202 | OPER. DE REPORTO CON INSTITUCIONES | - | - | - | |
| 1305 | MANTENIDAS VENCIMIENTO SECTOR PRIVADO | 6,687,500 | 6,687,500 | 145,968 | |
| 1306 | MANT. VENCIMIENTO EST. O ENT. SECTOR PUBLICO | 215,288,526.41 | 215,288,526.41 | 162,000.00 | |
| 1307 | DE DISPONIBILIDAD RESTRINGIDA | 18,003,451 | 18,003,451 | 0 | |
| 190205 | DERECHOS FIDUCIARIOS.- INVERSIONES | 0 | 0 | 0 | |
| TOTAL | | 239,979,478 | 239,979,478 | 307,968 | 0 |

| BIENES EN CALIFICACIÓN | | TOTAL | % RIESGO | PROVISIONES REQUERIDAS | PROVISIONES CONSTITUIDAS | PROVISIONES EXCES. O DEF. |
|------------------------|------------------|-------------------|-------------|------------------------|--------------------------|---------------------------|
| A1 | RIESGO NORMAL | 16,931,751 | 77.75% | 68,654 | 163,827 | 95,173 |
| A2 | | 578,882 | 2.66% | 5,789 | 5,789 | 0 |
| A3 | | 45,578 | 0.21% | 912 | 912 | 0 |
| B1 | RIESGO POTENC | 1,959,834 | 9.00% | 78,393 | 78,393 | 0 |
| B2 | | 25,417 | 0.12% | 1,906 | 1,906 | 0 |
| C1 | DEFICIENTE | 14,577 | 0.07% | 2,114 | 2,114 | 0 |
| C2 | | 43,385 | 0.20% | 12,799 | 12,799 | 0 |
| D | DUDOSO RECAU | 266,624 | 1.22% | 185,304 | 185,304 | 0 |
| E | PERDIDA | 1,911,343 | 8.78% | 1,911,343 | 1,911,343 | 0 |
| | EVALUADO | 21,777,391 | 100.00% | 0 | 0 | 0 |
| | NO EVALUADO | 0 | - | 0 | 0 | 0 |
| | T O T A L | 21,777,391 | 100% | 2,267,213 | 2,362,386 | 95,173 |

| | |
|---|---------|
| % DE OTROS ACTIVOS EVALUADO [(Evaluada / Total) 100] = | 100.00% |
| % DE RIESGO OTROS ACTIVOS EVALUADO [(Prov. Requerida / Evaluado) 100] = | 10.41% |
| PERDIDA ESTIMADA OTROS ACTIVOS [Totales x Riesgo Otros Activos Evaluada]= | |

| BIENES EN CALIFICACIÓN | TOTAL | PROVISIONES REQUERIDAS | TOTAL PROVISIONES | PROVISIONES CONSTITUIDAS | PROVISIONES EXCES. O DEF. |
|------------------------|-------------------|------------------------|-------------------|--------------------------|---------------------------|
| RIESGOS | 10,401,499 | 5,858,146 | 5,858,146 | 5,904,046 | 45,901 |
| T O T A L | 10,401,499 | 5,858,146 | 5,858,146 | 5,904,046 | 45,901 |