# Gustavo Francisco Vásconez Espinosa

Gustavo Francisco Vásconez Espinosa, Ecuadorian, Industry Engineering with more than 40 years of experience in Banking as well as financial Consultant.

### **Experience:**

2014/Present

#### Banco de la Producción S.A Produbanco.

Principal Director, Member of the Board of Directors.

2012

## Director Banco Promerica S.A.

Member of the Board of Directors of Banco Promerica S.A.

2003/2007

International Consultant.

2009

### Ralffeisen Latina S. De R.L De Cv.

General Manager of "Consultora de DGRV" in Mexico, Raiffeisen Latina.

2007

## German Confederation of Cooperatives - Dgrv.

Dgry Project Director - Bansefi.

2004

### Banco De Los Andes.

Consultant.

2001

# Cooperativa De Ahorro Y Crédito Progreso Ltda.

General Manager.

2000

## Proinco- Compañía Financiera.

Financial Vicepresident.

1999

# Banco del Estado.

Credit Vicepresident.

1998

# Universidad de las Américas.

Main Professor.

1997

### Banco Continental.

Executive Manager of Banking Business.

1995

## Banco de Crédito.

Regional Credit Manager, Main Branch in Quito.

1994

#### Banco de los Andes.

National Vice President of the Personal Banking.

199I

# S.L Hertob C.A. - Soprodeal.

General Manager for Dairy Processing Company Miraflores and President of the cookies SOPRODEAL Company.

1987

#### Citibank.

Vicepresident, National Manager of the Personal Banking.

Vicepresident, National Manager of Financial Control and Treasury.

1984

#### Bank of America.

Assistant Credit Manager.

1981

#### Cofiec.

Assistant Credit Manager.

1978

### Escuela Politécnica Nacional.

Lab Assistant at the Technological Research Institute.

## **Education:**

- o 2011, Complutense University of Madrid Madrid, Spain. Financial Management, Master's degree.
- o 2009, Harvard Business School Publishing México D.F., México. Management Diploma.
- 2006, Alivieda University Boise Idaho, USA. Business Administration Master's degree, Diploma in Finance.
- 2001, Escuela Politécnica Nacional Quito, Ecuador. Graduated and Master in Industrial Engineering.
- o 1986, Bank of America San Francisco, USA, Word Bankers Development Program I and II.
- 1979, Escuela Politécnica Nacional Quito, Ecuador. School of Chemical Engineering. Titile Chemical Engineer.

## **Courses and Seminars:**

German Confederation of Cooperatives - Dgry:

- o 2006, Strategic and Financial Planning Seminar Quito, Ecuador.
- o 2006, Applied Strategic Consultancy Seminar Quito, Ecuador.
- o 2005, International Seminar for Consultants II Otavalo, Ecuador
- o 2004, International Seminar for Consultants I Quito, Ecuador-
- 2004, Center for Monetary Studies Basel II and its implications for Credit Unions in Latin America - México DF, México.
- 2003, International Seminar on Mergers and Acquisitions among Credit Unions - Santa Cruz, Bolivia.
- o 2003, International Symposium Quito, Ecuador.

#### INCAE:

- o 2002, Management with Leadership San José Costa Rica.
- o 1997, Top level Finance Guayaquil, Ecuador.
- 1984, Management Banking Portfolio and Banking Risk Seminar Quito, Ecuador.

# Covey Leadership Center:

- o 1998, Principle Centered Leadership.
- 1997, Facilitator Certificate For "The Seven Habits of Highly Effective People".
- o 1995, Elianzen Group.
- o 1991, CEFE: Strategic Marketing.
- o 1990, Lovaina University. Strategic Management of a Sales Force.

## Citybank:

- o 1989, Competitive Strategy Baltimore, USA.
- o 1989, Managing People Viña del Mar, Chile.
- o 1988, Treasury St. Louis, USA.
- o 1988, Financial Controller's Conference Río de Janeiro, Brasil.
- o 1987, Consumer Credit Palpa, Colombia.
- o 1983, Credit Analysis and Decision Course Ibarra, Ecuador.

### A.I.D:

o 1986, International Conference on Privatization - Washington. DC, USA.

#### Bank of America:

- o 1985, Management skills Quito, Ecuador.
- o 1985, Writing of Credit Memorandums, Oct. Workshop Miami, USA.
- o 1985, Financial Statement Analysis I and II Bs. Aires, Argentina.

# Security Pacific Bank:

- o 1983, Seminar on Documental Credit Operations Quito, Ecuador.
- o 1981, Letters of Credit Seminar Quito, Ecuador.